



Role Title	Commercial Innovation Director (Interim) Centre for Children's Health Innovation, Glasgow
Organisation(s)	Collaboration between the Royal Hospital for Children, Glasgow (NHSGGC) and Glasgow Children's Hospital Charity (GCHC)
Contract Type	Consultancy (fixed term)
Commitment	17 hours per week
Remuneration	Available upon discussion
Term	6 months Review thereafter in discussion with the Leadership Board for the Centre for Children's Health Innovation, Glasgow
Starting date	January/ February 2023, by agreement
Reporting	Senior Development Team for Centre for Children's Health Innovation A Project Charter will outline the key deliverables and these will be reviewed at 1, 3 and 6 months.

Background:

The Royal Hospital for Children in Glasgow and the wider Women and Children' Directorate in NHS Greater Glasgow and Clyde, in partnership with Glasgow Children's Hospital Charity, is establishing a Centre for Children's Health Innovation.

Our ambitious vision is to create a world-class centre of excellence co-developing, evaluating, and implementing cutting-edge technologies to transform the health and well-being of children and young people locally, nationally and globally.

Our centre has a long-standing reputation for developing medical technologies with global impact over the past 60 years. During the digital revolution of the past decade we have already co-developed new software and devices that are transforming care delivery and health internationally.

Interim Director:

We are looking for a highly skilled individual to join our high-functioning and ambitious team who can help to shape, share and deliver this vision. This unprecedented opportunity requires a unique combination of skills and experiences including project management, team building, business development, leadership, marketing development, research, and innovation development.

Key activities of the Centre for Children's Health Innovation will be:

- 1) Engaging children, young people, their families and carers, and clinical teams to discover what really matters to them and what challenges they want to address.
- 2) Building collaboration with partners in industry from consultancies to SME's, PLC's, and global corporates, to academia and the third sector.
- 3) Build a clear commercial and marketing strategy to ensure the Hub flourishes and thrives.
- 4) Develop and support a clear innovation process including engagement, collaboration, co-design, evaluation, procurement, and implementation of technology-based solutions addressing health and wellbeing challenges of children.
- 5) Engage and align with national health and innovation strategy.
- 6) Working with Regional Innovation Test Beds and NHS organisations to support innovation consortia and collaborations through the innovation process.
- 7) Leveraging support, resource and funding from the national innovation ecosystem, including Scottish and UK Government, industry support, research and innovation funders, and private equity and investment.
- 8) Develop the profile and impact of the centre as a world-leader in children's health innovation.

Scope of work will include:

- Develop the overarching strategy for the centre, in conjunction with the Innovation Clinical Director and Leadership Board.
- Delivery of regular management reports for full transparency for investors and the wider leadership team.
- Development of a brand-identity and associated marketing strategy for the centre, and implementation of an accompanying communications strategy in conjunction with communication teams in NHSGGC, West of Scotland Innovation Hub and Glasgow Children's Hospital Charity.
- Development and delivery of an engagement strategy for children and young people, their carers and families, clinical teams and third parties.
- Identification of key priority areas for innovation and build project coalition.
- Launch innovation funding programmes aligned to key priority areas.
- Co-ordination of innovation projects locally, regionally, and nationally.
- Development of collaborations locally, nationally, and internationally, with industry partners, including SMEs and established life science and technology providers, through professional networks and events, trade organisations and enterprise groups.
- Development of collaboration with potential funders.
- Close collaboration with the West of Scotland Innovation Hub and wider NHS Scotland Innovation ecosystem in order to support local projects through the innovation journey.
- Co-ordination of funding applications and bids to support innovation projects and growth of the Centre.

Who should apply?

This is a unique role looking for an exceptional individual:

- You are passionate about improving the health and care of children
- You have a “start-up” attitude: you are willing to work hard to create and deliver something new and transformational
- You are a team-builder, business innovator and inspirational leader
- You are confident and engaging, you want to build collaborations and partnerships
- You can deliver robust and effective commercial and marketing strategies
- You are effective, detail-focused, and highly efficient
- You have a proven track-record of delivering results
- You are a confident public speaker and communicator who leads with empathy and focus

The key result areas for this project are summarised in the table below:

RESULTS AREA	YEARS	
	1	2 - 5
Vision	Transform the health and well-being of children and young people in Scotland and across the world through meaningful innovation	
Strategy	Develop our 3- 5 year strategy	Deliver our strategy, continuously re-assess and review.
Principles and values	Establish our core principles based on transparency, respect, equality, and value.	Demonstrate our values and principles in all aspects of our work and interactions
Profile	Create local and national awareness of the centre and existing innovation projects	Lead & co-ordinate children’s innovation in Scotland, UK and internationally
Engagement	Build patient & public and clinical team engagement, and co-develop priority innovation themes.	Patients, public & clinical teams at the heart of our work and guide our priorities.
Priorities	Identify key priorities and opportunities aligned to local needs and national strategy	Deliver innovation projects focussed on agreed priorities. Develop process to regularly re-evaluate priorities.
Partners	Build collaboration with key third sector, industry and academic partners	Establish the centre as the “go-to” partner for industry and academia. Implement efficient processes for contracting with partners, including distribution of IP.
Support	Support first funding round for local innovation projects and delivery on first priorities	Deliver effective project support and management for innovation projects. Engage external expertise as required.
Governance	Utilise existing innovation governance structures	Implement governance where required. Evaluate the activities of the centre.
Team	Recruit and retain the “start-up” team, with a can-do attitude and agile skills	Attract and grow the right team, bringing in expertise as required.
Funding	Engage funders and commence external funding bids	Attract substantial external funding, leveraging seed-funding, to support rapid growth of the centre and projects.
Footprint	Establish physical and visible footprint in RHC Glasgow	Build an amazing, dedicated space, where children and clinical teams come together
Position	Establish the centre as the regional and national leader for children’s innovation	Global recognition for delivering impactful innovation to truly improve children’s health.

Are you interested?

Does this sound like the role for you?

If you would like to know more or have questions about the post please contact Dr Neil Patel, Clinical Director, Centre for Children's Health Innovation.

Email: neil.patel@ggc.scot.nhs.uk

To apply:

Please send a covering letter and CV to Geraldine Moreau.

Email: geraldine.moreau@glasgowchildrenshospitalcharity.org

Please also download and complete the [Criminal Declaration Form](#) and return it with your application.

Closing date for applications – Friday 16 December at 12noon

Please note that consultancy appointment is subject to two satisfactory references and clearance from Disclosure Scotland to work with children.

Please contact Melissa Sutherland on 0141 212 8750 if you require any reasonable adaptations for the recruitment process.

Learn more about how we use your data [here](#)

